

**IFTA, INC. BOARD OF TRUSTEES
MINUTES OF CONFERENCE CALL
June 14, 2010 - 1:00 p.m. (EDT)**

IFTA, Inc. Board Members Participating:

Julian W. Fitzgerald, Sr.	North Carolina Department of Revenue
Scott Greenawalt	Oklahoma Corporation Commission
Scott Bryer	New Hampshire Department of Safety
Ron Hester	Ontario Ministry of Revenue
Patricia Platt	Kansas Department of Revenue
Sheila Rowen	Tennessee Department of Revenue
Doug Shepherd	California State Board of Equalization
Robert Turner	Montana Department of Transportation

Unable to Participate:

Rena Hussey	Virginia Department of Motor Vehicles
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IFTA, Inc. Staff Participating:

Lonette L. Turner	Executive Director
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Julian W. Fitzgerald, Sr. (NC), President of the IFTA, Inc. Board of Trustees (Board) called the meeting to order. Mr. Fitzgerald stated that the purpose of this call is to look at the Annual Business Meeting (ABM) agenda; dues, the FYE11 budget document and the Decal Placement Guide presented by the Law Enforcement Committee (LEC). Sheila Rowen (TN) asked that a report of the Election Committee be added to the agenda.

The Board reviewed the current draft of the ABM agenda. Rena Hussey (VA) will present the Voting 101 review. The next agenda item reviewed was the Financial Report and Planning presentation. Ron Hester (ON), Bob Turner (MT) and Doug Shepherd (CA) were scheduled to make the presentation. Mr. Shepherd is retiring; Mr. Turner's travel request was rejected and Scott Greenawalt (OK) is unable to attend the meeting. Scott Bryer (NH) volunteered his services and the Board requested that Lonette Turner (IFTA, Inc.) assist Mr. Hester in the presentation. Mr. Hester will present the Strategic Plan update. Mr. Fitzgerald will give the President's report.

Mrs. Rowen presented the Election Committee Report. Nominations were received from Patricia Platt (KS) and Hugh Hughson (BC). Those were the only two nominations received. A nominee is still needed from the Northeast region. A nominee is also needed from the Western Region. The Board members on the Election Committee will begin making contact with prospective nominees.

Ms. Turner had prepared a draft report for the IFTA Commissioners detailing the FYE11 budget for IFTA, Inc. The Board members reviewed it. There was a question regarding the ABM registration fees.

Motion: Ms. Platt move to accept the FYE11 budget report for the IFTA Commissioners. Mr. Bryer seconded the Motion. The Motion passed.

The next agenda item discussed was the Decal Placement Guide presented by the LEC. Several versions of the Guide had been reviewed by the LEC and by the Board. Following the April 2010 Board meeting, the Board offered suggestions to the LEC regarding the Guide. The LEC made the suggested changes provided by Mr. Shepherd. The LEC suggested the Guide go out to the IFTA community from the LEC and each jurisdiction can personalize the Guide with jurisdiction-specific information and provide it to licensees.

Motion: Mr. Greenawalt moved to accept the amended Decal Placement Guide. Ms. Rowen seconded the Motion. The Motion passed.

The Board then discussed a future dues increase. A question was posed regarding whether a dues increase discussion is going to be part of the financial report and planning presentation or whether it is going to be discussed as a separate item. A suggestion was made to start with the basic ideas of where the Association is and how to plan for the future.

Ms. Turner, Mr. Shepherd, and Mr. Greenawalt had prepared some potential options that might be discussed. Those options included:

- straight allocation based on number of licensees;
- \$6,000 base dues with a per licensee amount added;
- \$11,000 base dues with a per licensee amount added; and
- tiers based on a per licensee amount and averaging the dues per tier.

An additional option was to leave the dues at a flat per jurisdiction amount and increase that amount.

A question was raised as to how these options might be discussed at the ABM. Ideas expressed were:

- How are we going to get there?
- Show the current picture that bottom line is that expenses exceed income.
- Point out cost savings in the FYE11 budget. Show how the Board is trying to reduce costs.

The question was raised regarding the expected accomplishments from the presentation. Ms. Rowen stated that it was important to hear from the membership following the presentation. On which option or options does the membership want the Board to focus?

The Board determined that Mr. Hester and Ms. Turner would finalize the financial report and planning presentation. The Board would then reconvene by conference call to review the presentation.

Motion: Mr. Bryer moved to adjourn the conference call. Mr. Turner seconded the Motion. The Motion passed.

The conference call adjourned at 1:45 p.m. EDT.